

# SUPPLIER CONNECT



**Managing re-rent costs** through better visibility and efficiency





# Terminology

For the purposes of this guide, **RE-RENT** also refers to:

Re-rental

Sub-hire

OVS (outside vendor services)

Re-hire

Sub-rental

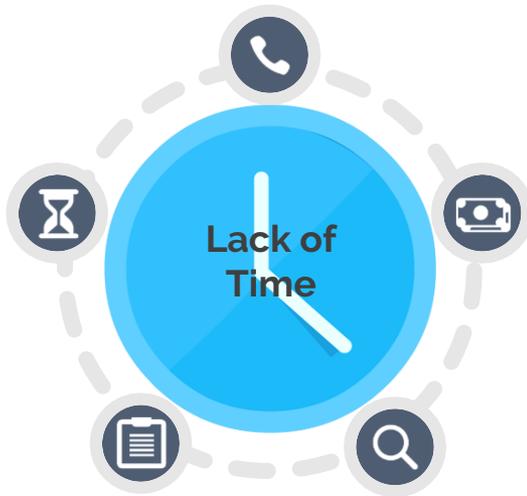
3<sup>rd</sup> party equipment rental

External rental

Xhire



# The Re-Rent Problem



A common problem amongst construction companies is the ability to deliver projects on time and under budget. Adding to this problem is the existing re-rental process. In order to procure equipment or items necessary to complete your task, you must reach out to multiple vendors. If you don't take the time to do this, you may end up selecting a quote that isn't the most cost-effective.

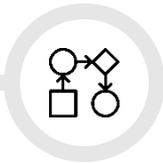
**The lack of visibility between the equipment facility and job sites worsens the problem.**

The facility hasn't a clear idea of what equipment is currently at what job site, while the job sites are unaware of when vendors are scheduled to pick up equipment or items.

This can lead to problems at the time of invoicing, when AP receives the vendor

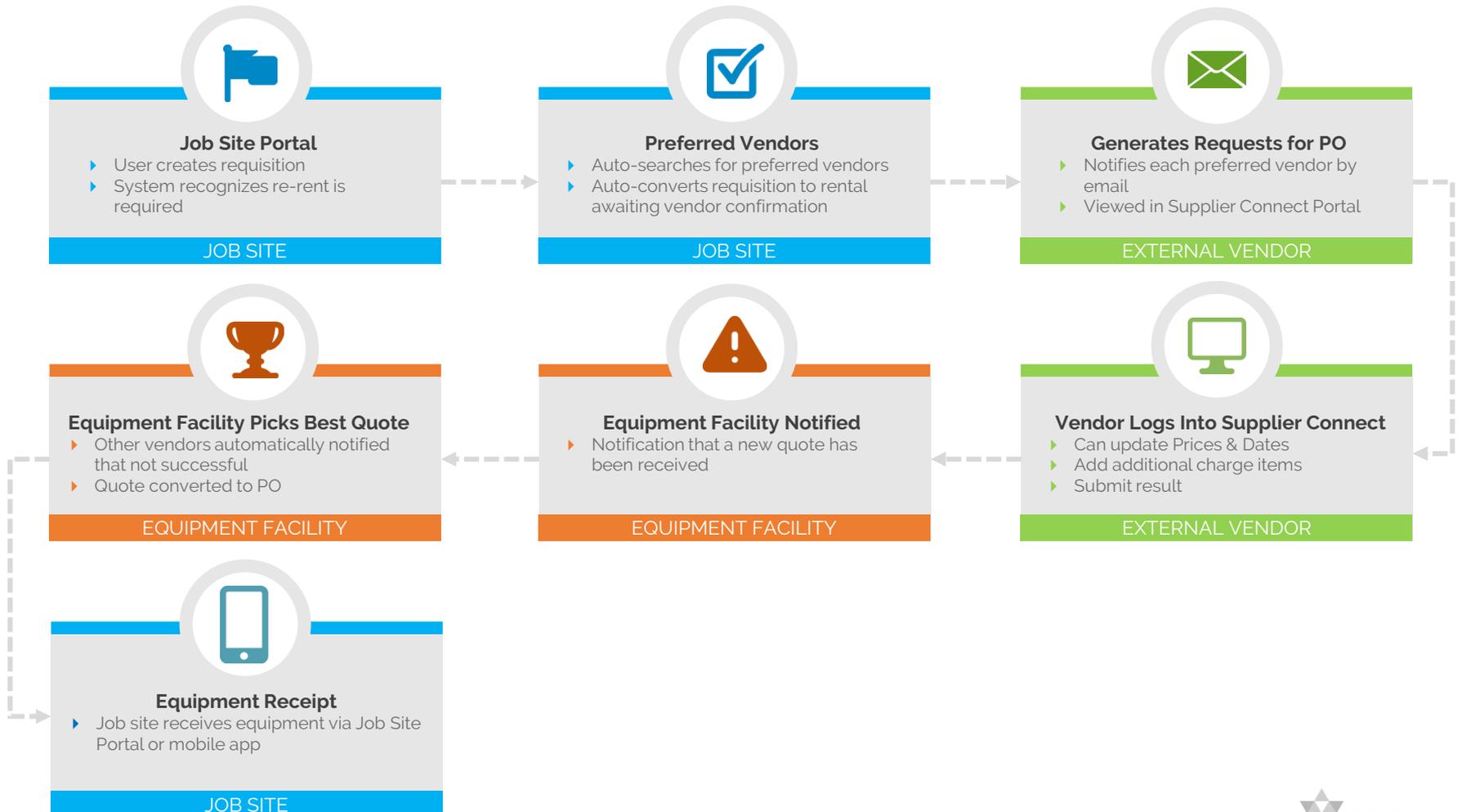
invoice and sees multiple charges that weren't accounted for at the time of the initial quote. Now there's a dispute, adding more man hours to a single transaction.

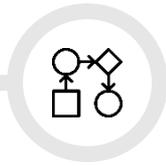
Our Supplier Connect application is tailored to eliminate all of these issues, by allowing the job site, external vendors and equipment facility all to communicate via an easy-to-use online portal. Equipment requests are made at the job site, alerting approved vendors there's a request for a quote. Vendors submit their quotes online, and the equipment facility selects the best one. The information is delivered in real-time, so both the job site and the equipment facility are well aware of what is to be received, when, and by whom.



# Supplier Connect Workflow

The Supplier Connect Workflow was designed with three specific user roles in mind: The user at the job site, the external vendor and the user at the equipment facility.



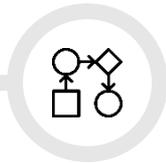


# Creating the Requisition

At the job site, the user can log directly into the Job Site Portal and create a requisition. If the item only has one preferred vendor, then the requisition will immediately convert to a purchase order and be submitted directly to the vendor.

For items with multiple preferred vendors, you'll want to get quotes from each before selecting one. In this case, you will be able to see all the vendors from the "Preferred vendor" drop-down field, and once you submit your requisition, an email will notify all preferred vendors that they have a request for purchase quote.

The screenshot shows a web application interface for creating a requisition. The top navigation bar includes "Browse store", a search bar with "All products" selected, and a "Current requisition" button. A sidebar on the left lists various equipment categories such as Accommodation, Compression Equipment, Cranes, and Vehicles. The main content area displays the product "Diesel Pump 4 Inch" with item code PL\_829\_PMP\_0090 and an approximate rate of 1.5 / WEEKLY. A product image is shown with a "View full size" link. Below the image, there are tabs for "Accessories", "Documents", "Videos", and "Images". The form includes fields for "Quantity" (set to 1), "Internal op", "Preferred vendor" (a dropdown menu showing "Carrier Rental Systems (UK) Ltd T/A BLD Pumps and Power"), "Driver" (Pump Supplies Ltd), "Project" (1000), and "Task" (100). There are also checkboxes for "Cost-Allowance" and "Recurring allowance". Shipping and rental dates are specified: "Shipping on: 13/05/2016 00:00", "Required date: 16/05/2016 00:00", and "Required off rent: 25/05/2016 00:00". A "Special Instructions" field is present at the bottom, and an "Add to my rental cart" button is located at the bottom left of the form area.



# Vendor Quote

The vendor can log into the Supplier Connect portal and see all the outstanding purchase quotes waiting for their response.

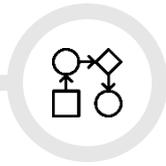
The screenshot shows the 'Vendor PO listing' page. At the top, it says 'World Rentals' powered by 'rentalresult'. The user is logged in as 'Supplier 1'. There are navigation links for 'Vendor portal', 'Vendor PO listing', and 'My account'. The main section is titled 'Vendor PO listing' and contains a search filter with a dropdown set to 'All', a 'Purchase document' field, and 'From date' and 'To date' fields with calendar icons. A 'Search' button is below. Below the search area is a table titled 'Outstanding purchase quotes (3)'. The table has columns: Purchase quote #, Purchase reference, Required date, Promised date, Duration, Est. off rent, Status, and Select. There are three rows of data, all with a 'Pending' status. A 'View document' and 'Edit quote' button are at the bottom right.

Purchase quote #	Purchase reference	Required date	Promised date	Duration	Est. off rent	Status	Select
4000000170	2000000172 C1058 A30 Project	13/05/2016		15	27/05/2016	Pending	<input checked="" type="checkbox"/>
4000000173	2000000173 C1058 A30 Project	13/05/2016		14	26/05/2016	Pending	<input type="checkbox"/>
4000000176	2000000176 C1058 A30 Project	13/05/2016		5	17/05/2016	Pending	<input type="checkbox"/>

After selecting a purchase order to quote, they can add rates, delivery dates, discount percentages and any other applicable charges (such as transportation, environmental, cleaning fees, etc.). There is also a field where the vendor may enter any applicable notes. Clicking submit will send this quote to the equipment facility for consideration.

The screenshot shows the 'Update quote 4000000170' page. At the top, it says 'World Rentals' powered by 'rentalresult'. The user is logged in as 'Supplier 1'. There are navigation links for 'Vendor portal', 'Vendor PO listing', and 'My account'. The main section is titled 'Update quote 4000000170' and contains a 'Notes' field with a text area containing the text: 'We have provided a 10% discount on top of our normal pricing'. Below the notes is a table with columns: Line #, Item code, Description, Supplier part no, Date required, Promised date, Quantity, Price/rate, Discount %, and Select. There is one row of data. A 'Submit' button is at the bottom right.

Line #	Item code	Description	Supplier part no	Date required	Promised date	Quantity	Price/rate	Discount %	Select
1.00	PL_829_PMP_0540	12" Submersible Pump		13/05/2016	13/05/2016	2	250.00	10.00	<input type="checkbox"/>



# Quote Selection

In the core system, rental and procurement can see which quotes have been updated.

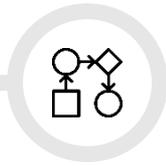
The screenshot shows a software window titled 'rentalresult Emerald-test6 server (test6) - Rental Document -- ORDER: 2000000172-1.00 -- Hire Contract Project C1058'. The window has a menu bar (File, Actions, Linked applications, Windows, Help) and a toolbar. Below the toolbar, there are tabs for 'Summary', 'Contract', 'Vendor', 'Billing', 'Shipping', 'Pick-up', 'Originator', 'Product', 'Extras', 'Invoicing', 'Notes', 'Associated documents', and 'Fixed price payment'. The 'Vendor' tab is active, displaying a form with fields for 'PO number', 'Account', 'PO reference', 'Blanket PO', 'Remaining', 'Total PO value', 'ID', 'Name', 'Address', 'City', 'County', and 'Zip code'. A 'Quotes' button is visible next to the PO number field. Below the form is a table with columns: Date, Time, User, Item code, Line, Value changed, From, To, Appr. req., and Appr. rec. The table contains one row of data.

Date	Time	User	Item code	Line	Value changed	From	To	Appr. req.	Appr. rec.
Fri 05-13-2016	13:35	Craig RICHMOND	PL_829_PMP_0540	1.00	New line from requisition	1000000067	2000000172	<input type="checkbox"/>	<input type="checkbox"/>

All quotes that have been submitted by vendors will appear, and they are able to select the preferred quote. For quotes that aren't selected, the system will email the vendor that they were unsuccessful.

The screenshot shows a 'Purchase Quotes' dialog box with a table of quotes. The table has columns: Vendor, Vendor name, Quote, Total, Amended, By, and Reason. The table contains three rows of data. Below the table are buttons for 'View quote', 'Convert quote', and 'Close'. The status bar at the bottom shows 'Ready'.

Vendor	Vendor name	Quote	Total	Amended	By	Reason
S7000000	HSS Hire Service Group Ltd	4000000169	54.80			
S2400000	Pump Supplies Ltd	4000000170	1,188.00	Fri 05-13-2016	Supp1	QuoteAmendment
S2800000	MGF Trench Construction Systems Ltd	4000000171	1,293.60			



# Quote Selection

The selected vendor will get an email confirmation delivered automatically. They will also have full visibility in the Supplier Connect portal, as a new item will appear in the "Purchase orders to be fulfilled" section.

World Rentals Powered by rentalresult

Logged in as Supplier 1

Vendor portal  
Vendor PO listing | My account

Vendor PO listing

Show me: All  Purchase document:

From date:

To date:

Search

#### Outstanding purchase quotes (3)

Purchase quote #	Purchase reference	Required date	Promised date	Duration	Est. off rent	Status	Select
400000173	200000173 C1058 A30 Project	13/05/2016		14	26/05/2016	Pending	<input type="checkbox"/>
400000176	200000176 C1058 A30 Project	13/05/2016		5	17/05/2016	Pending	<input type="checkbox"/>
400000177	200000177 C1058 A30 Project	16/05/2016		10	25/05/2016	Pending	<input type="checkbox"/>

View document Edit quote

#### Purchase orders to be fulfilled (2)

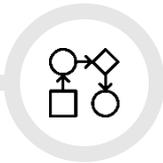
PO #	PO reference	Required date	Customer name	Customer shipping address	Select
400000170	200000172 C1058 A30 Project	13/05/2016	A30 Project	Thames Ditton, , London, Surrey	<input checked="" type="checkbox"/>
400000174	200000174 C1058 A30 Project	16/05/2016	A30 Project	Thames Ditton, , London, Surrey	<input type="checkbox"/>

View document

#### Purchase orders on rent (1)

PO #	PO reference	Customer #	Customer name	Customer shipping address	Serial #	Item code	Item description	On hire date	Off hire date	Select
400000167	200000170 C1058 A30 Project	C1058	C1058	Temple to higher Carbiak, Bodmin, Cornwall,	JH14312341	PL_829_PMP_0090	4 inch Diesel Pump	13/05/2016	20/05/2016	<input type="checkbox"/>

View document Edit serial #



# Equipment Receipt

At the jobsite, users can now see what equipment will be delivered, by whom, and the promised delivery date.

**World Rentals** rentalresult
Logged in as Craig RICHMOND
Requisition

Change operator | Equipment list | Req. acc | WS. acc | Receive req. | My account

Branch/Site: Lite Desk  
Your product cart is empty.

**Browse store**
Search: All products  Search Current requisition

- Accommodation
- Compaction Equipment
- Compressors
- Cranes
- Earth Moving Equipment
- Fencing & Barriers
- Forklifts & Loaders
- Fuel & Water Storage
- Generators
- Lifting Equipment
- Operated Plant
- Plant Sundries
- Powered Access
- Pumping
- Safety Equipment
- Scaffolding & Access
- Shoring & Formwork
- Small Tools
- Specialist Utility Plant
- Surveying Equipment
- Tower Lighting
- Traffic Management
- Trailers
- Vehicles

**Equipment list**

Show me: All

Damage return only:

Last return only:

From date: 06/05/2016

To date: 20/05/2016

Search

Project:

Task:

Job Site:

Item group:

Vendor:

Calibration: All

Overdue from rent: All

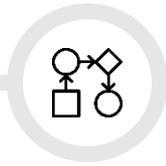
Requestor:

Operated?: All

**Outstanding requisitions and pending contracts**

Project	Task	Job site	Requisition	Contract	PO#	PO status	Vendor	On rent	Est. off rent	Item	Description	Qty	Rate	UOM	Status	Requestor	Op	Select
c1058	8115	0	1000000054					06/05/2016	12/05/2016	PL_B29_PMP_0090	"4"" Diesel Pump"	1,000	0.00	Each	Approved		No	<input type="checkbox"/>
c1058	0101	0	1000000055					09/05/2016	13/05/2016	PL_B29_PMP_0090	"4"" Diesel Pump"	1,000	0.00	Each	Approved		No	<input type="checkbox"/>
1000	100	0	1000000065					14/05/2016	27/05/2016	PL_B29_PMP_0590	"2"" Centrifugal Pump"	1,000	0.00	Each	Approved		No	<input type="checkbox"/>
1000	100	0	1000000068					13/05/2016	26/05/2016	PL_B29_PMP_0510	Dewatering Bag	1,000	0.00	Each	Approved		No	<input type="checkbox"/>
1000	100	0	1000000071					13/05/2016	17/05/2016	PL_B29_PMP_0510	Dewatering Bag	1,000	0.00	Each	Approved		No	<input type="checkbox"/>
c1058	1112	0		2000000166	4000000162	Awaiting receipt	Gap Group Ltd	11/05/2016	07/06/2016	CHISEL01	Chisel	6,000	10.00	Each	Awaiting dispatch		No	<input type="checkbox"/>
1000	100	0	1000000066	2000000171	4000000168	Awaiting receipt	HSS Hire Service Group Ltd	13/05/2016	27/05/2016	PL_B29_PMP_0540	"2"" Submersible Pump"	1,000	10.38	Each	Awaiting dispatch		No	<input type="checkbox"/>
1000	100	0	1000000067	2000000172	4000000170	Awaiting receipt	Pump Supplies Ltd	13/05/2016	27/05/2016	PL_B29_PMP_0540	"2"" Submersible Pump"	2,000	10.38	Each	Awaiting dispatch		No	<input checked="" type="checkbox"/>
1000	100	0	1000000068	2000000173				13/05/2016	26/05/2016	PL_B29_PMP_0520	"1"" Puddle Pump"	2,000	0.00	Each	Awaiting dispatch		No	<input type="checkbox"/>
1000	100	0	1000000069	2000000174	4000000174	Awaiting receipt	Pump Supplies Ltd	13/05/2016	31/05/2016	PL_B29_PMP_0590	2 inch Centrifugal Pump	1,000	456.00	Each	Awaiting dispatch		No	<input type="checkbox"/>
1000	100	0	1000000071	2000000176				13/05/2016	17/05/2016	PL_B29_PMP_0520	"1"" Puddle Pump"	1,000	0.00	Each	Awaiting dispatch		No	<input type="checkbox"/>
1000	100	0	1000000072	2000000177				13/05/2016	25/05/2016	PL_B29_PMP_0090	4 inch Diesel Pump	1,000	1.50	Each	Awaiting dispatch		No	<input type="checkbox"/>

View document
Edit requisition
Cancel requisition
Update project details
Receive cross hire



# Equipment Receipt

At time of delivery, the job site can confirm receipt of equipment, either through a desktop or mobile device.

The vendor's screen within Supplier Connect updates and now displays the received equipment as "On rent"

# WANT TO LEARN MORE?



Watch our Supplier Connect webinar to see the product in action:

<https://www.youtube.com/watch?v=dQrwbagg62bw>

Contact [marketing@wynnesystems.com](mailto:marketing@wynnesystems.com) to learn how Supplier Connect can change the way you handle re-rents!

