

KIERDIRECT HIRE: STATE OF THE ART SOLUTION TO CONSUMERS OF THE PLANT HIRE SERVICE WITHIN KIER GROUP



About Kier Group

Kier Group is a leading property, residential, construction and services group in the UK which invests in, builds, maintains and renews the places where we work, live and play. Kier operates across a range of sectors including defense, education, housing, industrials, power, transport and utilities.

“The solution provided by Wynne Systems reduces the processing time for the creation of hires and overall administration for requisitions by up to 70%, and increases accuracy not only at the order stage, but also when invoice matching in the AP.”

—Kevan Japps, Group Procurement Director



Leading the Way with Construction and Technology

Beginning in 2015, Kier Group's procurement department has undertaken a project to reduce costs, simplify processes and improve supplier management. Their next challenge was to address plant hire by finding an innovative technology solution that could deliver effective controls across the business.

Plant Hire Challenges

The Group procurement team believed that the cost of hire equipment could be reduced and managed more effectively by finding a single solution.

The KierDirect Hire Solution team wanted software to supplement their corporate Oracle ERP back office system that could track the procurement and management of hired equipment. The software needed an easy interface into their ERP for accounting and

management, but also needed to address the unique challenges that had been identified above.

The Right Technology to Power the Solution

The KierDirect Hire Solution team has worked with their technology partner, Wynne Systems, to create a standardized hire process. The introduction of the KierDirect Hire Portal, powered by Wynne System's software, provided the visibility of hire equipment at all steps of process from initial demand to fulfillment and at all job site locations, and integrated with Kier's corporate Oracle ERP.

The KierDirect Hire Portal allows job sites to requisition equipment at the job site through a paperless process. Job site personnel and project managers can access this portal through any mobile device or desktop to request equipment. Users search a web-based catalog which guides them through a selection process

“Wynne Systems provides full visibility into all our hired equipment in real time saving us money, improving efficiency and greatly simplifying our processes to enable our job sites to focus on what they do best.”

—Kevan Jepps, Kier

to ensure they pick the correct product and accessories for completing the desired task. Then they can easily requisition equipment to be delivered or placed off hire when they complete the project.

Solutions to Simplify Processes and Reduce Costs

The KierDirect Hire Portal gives increased visibility and centralized storage for all hire equipment details and ultimately reduces costs for the business. Key components of success include:

- ▶ The standardized equipment catalog ensures job sites comply with company policies by selecting products and accessories that are from accredited supply chains with favorable pricing.
- ▶ The catalog provides all documentation and specifications of the equipment to help personnel easily choose the right equipment for a specific job and acts as a useful reference beyond simple requisitioning.
- ▶ The catalog suggests add-on items that are typically required for a particular job to help make sure all the equipment is delivered when needed.
- ▶ Safety documentation is available in the portal for all equipment so that businesses have the resources readily available. Users can pull safety data sheets, required certifications, mandatory inspections or

regulations for each piece of equipment.

- ▶ Project managers can closely monitor equipment use and accurately measure project costs and can help predict future costs.
- ▶ Standardized reporting can be pulled and viewed by project managers, PMO offices and management to manage their businesses.
- ▶ The new tracking will mitigate any costs relating to lost or damaged equipment since all equipment condition and location will be documented in real time allowing managers to reduce claims with the hire company. Photographic condition reports pinpoint when damages occurred and to what extent, and centralized storage allows back office personnel to address claims.

About Wynne Systems

Wynne Systems develops and maintains a fully integrated enterprise resource planning (ERP) solution for rental equipment and construction companies spanning the globe. With applications designed to help increase efficiencies across your entire organization, our comprehensive software suite gives you the tools to manage all aspects of your business with swift precision. We use the latest technologies to give you the competitive edge that will increase revenue, decrease costs and grow your operation.